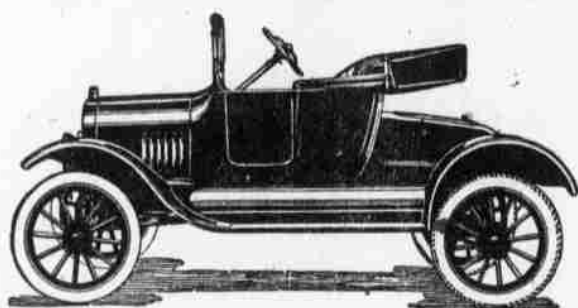


AT THE BEGINNING

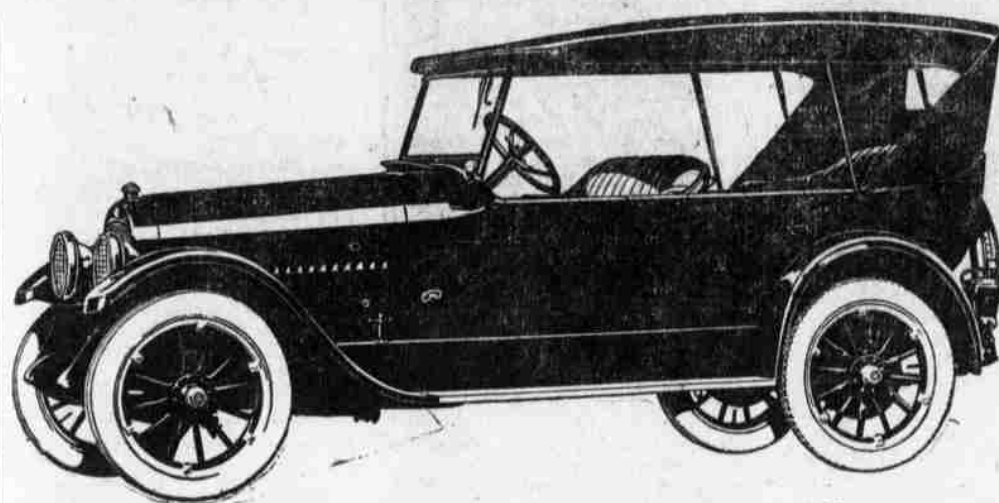
Is when help and encouragement is of most value to club members.
HELP YOUR FAVORITE NOW--IT WILL BE APPRECIATED.

GRAND CAPITAL PRIZE--5 PASSENGER 1922 MODEL STUDEBAKER SPECIAL SIX TOURING CAR, VALUED AT \$1650.00

Second Grand Award
NEW FORD ROADSTER,
Valued at \$376.88

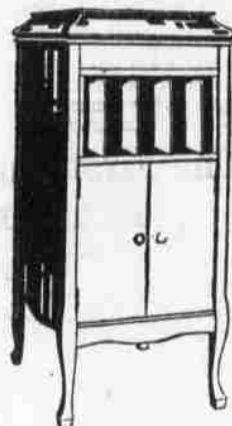


Purchased of and to be on exhibition at the Bismarck Motor Co., Bismarck, Mo.



The CLUB MEMBER earning the greatest number of credits during the campaign will be awarded a brand new 1922 Model Five Passenger Studebaker Special Six Touring Car, valued at \$1650.00. Sold by and to be on display at the T. C. Moon Tire and Motor Co., Bonne Terre, Mo.

Columbia
Grafonola



Third Prize
Value \$150.00

Purchased of and on exhibition at the Davis Music Store, Farmington, Mo.

Fourth Prize

2,000 Mile Railroad Trip—1,000 miles going and 1,000 miles coming back. Select your own destination. Winner may take the cash equivalent if he or she desires.

Fifth Prize

26 Piece Set of Alvin Silverware. George Washington pattern. Beautiful mahogany chest goes with this prize. This is a regular \$45 seller and one of the most popular pieces of silverware on the market. Purchased of and on exhibition at the Tetley Jewelry Co., Farmington.

Sixth Prize

\$35.00 Elgin Bracelet Gold Watch. This is a beautiful watch any lady would be proud to wear. Gent's watch of equal value may be taken if desired. Purchased of and on exhibition at the Tetley Jewelry Co., Farmington, Mo.

Seventh Prize

Eastman 2C Kodak. A new kodak with a new popular size of picture.

Eighth Prize

Cameo Brooch. A handsome new design.

\$500 in Gold Reserved

To pay Cash Commissions to active non-prize winning Club Members. No Risks. * No Losers. No Regrets. Get in and Win.

Entry Blank

GOOD FOR 5,000 CREDITS

TO MANAGER THE FARMINGTON TIMES \$3,000
"SALESMANSHIP CLUB"

PLEASE ENTER
as a member of the "SALESMANSHIP CLUB"
(write plainly)

Street Address Phone

Town or City

This blank counts 5,000 credits. Only one given to each member. You may enter your own name or that of a friend. Participants are expected, and urged, to nominate themselves.



USE

BOTH
COUPONS



50 Free Credits

FARMINGTON TIMES
\$3,000 SALESMANSHIP CLUB CAMPAIGN

Not Good After April 29

For

Address

Collect all these Coupons you can. Each Coupon is good for 50 credits.

ASK YOUR FRIENDS TO SAVE COUPONS FROM
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For Further Information, Membership Blanks, Etc., Call, Write or Phone

"Salesmanship Club" Manager
The Farmington Times

PHONE 59

Farmington, Missouri

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Open Evenings